



Program: B.Sc.T.E. 2-Year 1st Semester
Semester: Winter

Date: April 23, 2025 (Wednesday)
Time: 10:00 am – 12:00 pm

ISLAMIC UNIVERSITY OF TECHNOLOGY (IUT)
ORGANISATION OF ISLAMIC COOPERATION (OIC)
DEPARTMENT OF TECHNICAL AND VOCATIONAL EDUCATION (TVE)

Examination: Final Semester Examination
Course Number: TVE 4139
Course Title: Entrepreneurship in TVET

Academic Year: 2023 - 2024
Full Marks: 120
Time: 2.00 Hours

There are 4 (four) questions. Answer them all. The symbols have their usual meaning.

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| 1. | With the help of relevant examples, discuss the following 'Quality in Entrepreneurship Leadership': | 30 | | |
| | i. An Eye Toward the Future, | | | PO-09/ |
| | ii. Self-Confidence, | | CO3 | PO-10 |
| | iii. Communication Skills, | | | |
| | iv. Calculated Risk-Taking, and | | | |
| | v. Decisiveness | | | |
| 2. | a) What is a business plan? Differentiate Business Plan from Business Proposal. | 20 | | PO-09/ |
| | b) As an aspiring entrepreneur, why do you need to write a Business Plan? | 10 | CO3 | PO-10 |
| 3. | a) Is Social Entrepreneurship the same as Non-profit organization? Justify your answer. | 12 | | PO-09/ |
| | b) Briefly explain the 6 P's of social entrepreneurial enterprises. | 18 | CO3 | PO-10 |
| 4. | a) Explain the criteria used to distinguish between Small and Medium Enterprises (SMEs). | 10 | | PO-10/ |
| | b) What role does TVET play in the success of SMEs in your country? | 05 | CO4 | PO-11 |
| | c) Name five (5) key challenges facing SMEs in your country and recommend solutions to each of these challenges. | 15 | | |